



## KGRC Annual General Membership Meeting

Jan. 26, 2022

7:00 p.m. – Zoom

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**Present:** Lauren Braccia (Swim Rep), Holly Cafer (Secretary), Jim Davis (Facilities), Kara Horgan (Membership), Caryn Margita (Social), Bethany Nguyen (Swim Rep), Sarah Salerno (At-Large), Will Shields (At-Large), Meghan Thomas (President), Claudia Tielking (Dive Rep), Chris Wood (Treasurer); and additional Club members present and by proxy

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### I. Call to Order (Thomas)

- Meghan Thomas called the meeting to order at 7:09 PM
- Board Member introductions

### II. President's Report

- 2021 was a season of *almost* back to normal, and we had a lot of fun
- 2021 was the first summer of fully self-managing; we had a great season, and learned a lot
  - Benefits include – full control of hours and staffing, increasing early morning lap swim hours and sensory swim
- Many thanks to the Board for their commitment, dedication, and hard work

### III. Minutes (Cafer)

- Holly Cafer MOTION to approve minutes of 2021 AGM meeting without modification; Jim Davis second
  - APPROVED by unanimous vote

### IV. Board of Directors Elections

- 5 current Board Members are up for reelection and are staying on: Lauren Braccia, Holly Cafer, Kara Horgan, Bethany Nguyen, and Claudia Tielking
  - Meghan MOTION to re-elect the 5 listed Board members; Jim second
    - APPROVED by unanimous vote
- 2 Board Members are continuing their 2-year terms and are not up for reelection to a second term: Meghan Thomas and Chris Wood
- We are fortunate that 2 active members have volunteered to join the Board: Bryan Goudie and Michael Wittman
  - Holly MOTION to elect Bryan and Michael to the KGRC Board of Directors; Jim second

- APPROVED by unanimous vote
- Outgoing Board Members
  - Meghan shares words of appreciation for our outgoing Board Members: Jim Davis and Sarah Salerno

## V. Treasurer’s Report

- Chris shares an overview of the Club’s finances for FY 2021, ending 12.31.2021
  - Overview shows a rare profit
  - Income: \$361,406; Expenses: \$244,843
  - Addition to Capital Reinvestment Fund: \$14,850
    - Chris explains that, as members are aware, we have an older pool and this fund is not where it needs to be, but is a good start
  - Cash on Hand: \$304,374
  - Reserve Fund (CD): \$190,967
- Key takeaways
  - Income came in substantially higher than projected; budget projections were conservative based on uncertainty about extent to which KGRC would be able to operate normally
  - Higher than usual number of new memberships
  - Resumption of normal operations for Swim & Dive, Snack Shack
  - Significant reduction in expenses from pool self-management and very light year for repairs & maintenance
  - Successful year in terms of restoring finances after significant losses in FY2020
- Next year
  - Revenues from member dues may decrease a bit with more renewals and, in turn, fewer new members/initiation fees; projected income of about \$341,000
  - For expenses, we are expecting somewhat higher spending on maintenance and facilities, as well as the scheduled minimum wage increase; project expenses of about \$303,000
- Chris notes that this likely will be his last year as Treasurer, after 5 years in the role, and if anyone is interested, please do reach out during the course of the year and he’d be glad to share more information about the role and get started with introducing the responsibilities

## VI. Committee Reports

### Membership (Horgan)

- Kara reports that 2021 was much closer to a “regular” pool season than 2020. We were closer to a normal rate with our inactive members (14), but still had a high number of members (14) who neither renewed nor went inactive, and now are not guaranteed membership. In turn, we had a high number of new memberships (54).
- Wait list for 2022 is filling up fast, with near 100 applicants so far

- We are encouraging Temporary and August members to become Regular members
- Very successful August membership drive, with 46 memberships in 2021
- Membership system
  - We are migrating to a new system and a key feature will be that membership cards are no longer required
  - Aiming to open registration February 1; current members will receive an email asking them to set up the new account
    - Members will be asked to list all family members
- Membership fees will be posted soon
  - We will be offering a \$50 discount for early bird registrations during an initial 6-week period until March 15

### **Swim (Nguyen/Braccia)**

- Swim had a fabulous 2021 season; undefeated champions in first year in Division 4
- Participation was up with 200 swimmers and 36 mini-Dolphins
  - 21 new team records and 1 new NVSL record too!
- Swimmers and friends also supported the team with their out-of-the-water talents, on bagpipes, trumpet, and most importantly by supporting each other through a competitive season
- We ended the season by celebrating our 6 seniors and amazing coaches and so appreciate all of the time and effort they put into making the summer swim season so special.
- NVSL Seeding meeting in March 2022

### **Dive (Tielking)**

- Claudia begins by noting the Dive team enjoys the depth of experience of long-time coaches Leigh Anne Methli and Sina Naeemi
- In 2021, the dive team successfully and easily implemented COVID-19 safety precautions, and were able to, with the new protocols, get kids more time/turns on the Boards
- Participation was up for dive as well, with a record 67 divers and more new divers than ever
- The Dive team has moved up from Division 5 in 2017 to Division 1 in the upcoming 2022 season
- A very successful season, 4-1 in Division 2, sent 5 to All Stars, and 2 to Nationals
- Second annual Intrasquad Meet was a great success, allowing both new and experienced divers the opportunity to share their talents with the KGRC community
- In 2022, Dive will be in Division 1, looking forward to another fun, busy season!

### **Facilities/Maintenance (Davis/Shields)**

- 2021 was about making sure we could maintain the pool and operate at full function

- After experiencing significant issues with the pump in 2020, including operational impacts, we installed a new pump and exhaust fan to keep the pump room dry and maintain the life of the equipment; also updated the chemical controllers
- Besides the operations equipment, we replaced deck boards, grill igniters and added an expanded concrete pad for storing the lane lines when not in use, which is a great safety improvement
- Member Work Day 2021
  - In early May, we held a successful member workday with tasks large and small for members of all ages
- Looking ahead to 2022, we hope to turn our attention to more cosmetic work
  - Yesterday, a tree trimming crew was out trimming plantings back
  - Many deck chairs will be re-strapped to improve their look and extend their life
  - Will be moving to an independent WiFi service, after years of relying on Little League with mixed results; hoping this may allow live streaming of events including swim and dive events for supporters near and far

#### **Human Resources (Salerno)**

- As we continued with self-managing, we spent time consolidating our sales and payroll systems as much as possible
- For 2022, we will be hiring for a General Manager position to include some of the responsibilities of the pool manager and some of the responsibilities Sarah has handled during the transition to self-management
- Snack Shack – having been closed in 2020 due to the pandemic we were thrilled once again to open the window and serve up a variety of treats; the drumstick, outpacing its nearest competitor (the pretzel) nearly 2 to 1, brought in the highest sales again
  - We were also able to switch to a new POS system which reduced costs

#### **Social (Margita)**

- Caryn reported that we were excited to bring back many of members' favorite events, including our 4<sup>th</sup> of July party, Labor and Memorial Day festivities and the dog swim
- We also held two new events, with great reviews from members – the 1<sup>st</sup> Annual Cardboard Boat Regatta and a Wine Tasting/Adult Night with support from McLean Wine Outlet
- Looking ahead to 2022, Caryn would love to add additional types of events, in addition to our standard holiday-based events, movie nights, more games, etc.
  - To do that, we need ideas, and we would love to invite interested members to come forward and get involved. If you would like to join the social committee, please contact Caryn.

#### **VII. Member Discussion and Questions**

- Question about the status of the pool renovation

- Chris explains that a few years back we went through a process of identifying the scope of a potential major pool renovation, and received information indicating it would require a significant, multi-million-dollar loan to support such a project
  - In 2020, with a significant decrease in revenue and subsequent loss to our reserves arising from pandemic conditions, that put the potential financial liability into high focus
  - Investments in the new white coat and accompanying report on stable pool condition in 2020 appear well-justified, even without the pandemic related decrease in revenue, but particularly so because of it
- Question about potential going-forward risks to the pool
  - Jim notes that the heater is aging, and requires maintenance this year of \$3-4k, and potential replacement soon at around \$30k
  - Additionally, the white coat needs to be re-done every 5 years or so, and runs around \$50k; next time around, the cost may be increased in light of the need to remove several layers of prior white coats to avoid losing additional pool depth
  - Relatedly, Claudia notes that she is looking at replacing dive boards soon (not the stands); the existing boards seem fine, but likely have not been replaced in many, many years
- Question about whether we intend to update tech in the guard shack
  - Kara notes that the new membership software for 2022 runs on tablets and phones, etc.
  - Will notes that new Wi-Fi service will be a major improvement as well and will facilitate safety with communications and positive identification of members on site
- Question about weather-closure policies and lightning detection equipment
  - Member observes fewer weather-related closures based on false alarms
  - Meghan notes that the team did a great job consulting the skies and weather reports and, most importantly, kept everyone safe!

#### **VIII. Adjournment (Thomas)**

- Jim MOTION to adjourn; Sarah second
  - APPROVED by unanimous vote
- Meeting adjourned at 8:22pm